**About Joining Paparazzi...**

*When you have a product that everyone loves and everyone can afford, then everyone benefits. Making real money becomes very real.*

If you love fun fashion, why not sell it yourself? It’s easy and affordable – simply invite people over to experience trendy accessories that sell themselves. You determine the who, where, and when. You set up the product and a party atmosphere. When you sell, you keep the 45% profit and it's yours to do whatever you want with it - reinvest in more inventory, pay a bill, treat yourself to dinner. It's all up to you.

Best of all, there’s no pressure. No gimmicks. No sales presentations or party games (unless you want to). Becoming a Paparazzi Independent Consultant is straightforward and simple:

 •Buy your inventory up front

 •Earn immediate cash with a 45% profit

 •No catalogs or customer orders to deal with

 •Sell where and when you want

 •Get additional compensation when others become Consultants –

up to 10% of what your team purchases in commission

 •Have parties to fund a vacation, or for serious income

 •No long-term commitment

 •Have fun showing and selling products women love

It works because it’s fun and affordable for both you and your potential customers. Paparazzi has a look for everyone, and at only $5 each, who can resist?

"We are trained to expect outrageous prices at jewelry parties - Paparazzi is re-training all of us."

**Why Choose Paparazzi Accessories?**

 Paparazzi is a great way to start a small business from your own home, or a great product line to add to a store you already own. By becoming an Independent Consultant you can be your own boss, set your own hours, and most important, be excited about your product. The sky is the limit for those who are prepared and ready to take their business to the next level and this is true for any business. Nothing is more exciting than having dozens of women flock over your items and be in complete AWE about the price.

When you work at something you love, it just doesn't feel like a job. I've worked in the corporate world for many, many years and used to dread getting up and going to work just to see what kind of issues were awaiting me. I don't do that anymore. I love "working" on Paparazzi. If you have little ones at home, you get to work around them more when you are the boss.

Paparazzi Accessories has a very rewarding compensation plan. You earn 45% on every item you sell. Also, by creating a down line you will earn commissions up to 10% on your team, plus bonuses and various promos (trips, convention, double rewards, etc.) as you build your team just doing what you love.

**What is Paparazzi Accessories?**

Paparazzi is a Direct Sales & Party Plan Company, which specializes in affordable, fashionable accessories. We sell earrings, necklaces, bracelets, rings and hair accessories… all for $5.00 each! We also have a Starlet Shimmer line for the Little Diva’s for $1.00 each!

Two sisters opened Paparazzi in December 2010 in Utah. Their goal and mission is to bring self-confidence, empowerment and independence to women and families all over the world. They seek to fulfill this mission through the following avenues:

First, they seek to offer women an affordable option to be fashionable and feel great.

Second, they offer a real home-based business opportunity – independent of “recruiting” friends and neighbors. Independent Consultants of Paparazzi are able to carry inventory, host home parties, basket parties, invite associates, have fun, and sell their inventory directly to the customer. Consultants are able to sell as much and as often as they would like.

Third, they offer future independence through the Paparazzi Compensation Plan by Consultants training others to be successful. This gives each Consultant the ability to build a long-term residual income, giving them a potential for real independence.

**What do Hostesses Earn?**

Earn FREE jewelry and/or hair accessories for hosting a Basket party, Online party, Home party, or Open House:

The company offers 10% in retail sales for hostesses and we are compensated 1 free pieces for every 10 we buy for our cash and carry inventory.

Along with the 10% I will give my hostesses these as well.

\* 1 free item for hosting (with $50+ plus tax in sales)

\* 1 free item for each party booked (given when their party is held)

\* 1-3 free items if you refer someone and they become a consultant. 1 for $99 kit, 2 for $299 and 3 for $499

\* Hostess Program: When a hostess has several parties a year, she gets a little more from me than my one night partiers\*

**Can I see a catalog or order online as a customer?**

Although we do not have catalogs, we do have a FREE Replicated Website for online shopping! All customers have the option to purchase online through her consultant’s free site or a hostess’s online party! All orders are subject to $5.95 shipping and local state tax. Each consultant orders their own inventory and Paparazzi is always changing their products to keep up with the fashion and trend, so there are no catalogs available. There is always NEW inventory (almost daily)! Our customers buy what we have in stock in home parties and cash and carry events.

**What is the jewelry made from?**

Paparazzi uses a blend of metals to make all our jewelry. The most important key is everything is **nickel & lead free**. This is important because most people unable to wear costume jewelry are simply allergic to nickel so they are typically able to wear Paparazzi!

Also, inexpensive jewelry usually contains some level of lead, but Paparazzi does NOT. Paparazzi is not “classified” as “hypo-allergenic”, however, even jewelry that has that “label” can still contain nickel and/or lead so Paparazzi truly is even better!

**Do I Have to Purchase My Display or Marketing Items from Paparazzi?**

Absolutely not! As an Independent Consultant, you are allowed to use the Independent Consultant logo as you wish. You can make your own business cards, banners, posters, flyers, etc. You can also make your own displays or purchase them from wherever you want. It's completely up to you. -- You cannot, however, alter the logo in any way and it must always include “Independent Consultant”.

**As a Consultant, can I charge more than $1 or $5 plus tax for the products?**

No. When you purchase jewelry from Paparazzi, you will be charged sales tax on the retail price of $1 or $5, even though you are purchasing it for a wholesale price. Paparazzi takes care of reporting/filing all the sales tax so you don’t have to. We recoup that extra charge if you want to add tax on each item. You are responsible for filing income taxes for the income you make on the jewelry. Consultants either sell their items for $1 or $5 flat or for $1 or $5 plus tax. It’s up to you which option you’d like to sell your items for. According to Paparazzi Policies and Procedures, we cannot advertise our items using the Paparazzi logo for more than $5 unless it says plus tax (same thing for the $1 items). We are also not allowed to sell our items for less than $1 or $5.

**What About Sales Tax?**

You will be charged sales tax on the retail value of each piece you order. Paparazzi is required to do this. This is intended to ensure that each state tax agency is made whole on any potential sales from the transactions of that wholesale product. The sales tax is charged at the local level of the place where the order is shipped. Paparazzi collects these taxes at the time of wholesale inventory purchase and remits it to the state on behalf of the Retail Sale that the Consultant may now have.

This also allows the Paparazzi Consultant the option of charging their local taxes on their Customer transactions and recuperate that cost, or absorbing it into their business structure; while at the same time not bringing any uncovered sales tax liability on Paparazzi or the Consultant.

**What is the Guarantee?**

When customers purchase through the website, their request for return must be made within 10 business days of receipt to be eligible for a full refund. To initiate a return, the customer must contact Paparazzi Support at (855) 697-2727 to obtain a Return Merchandise Authorization (RMA) number. Upon approval, a shipping label will be provided to the customer.

All returns need to have the RMA number clearly marked on the outside of the package and must be shipped to:

Paparazzi Accessories

Attn: Returns

39 S. Main Street

Hurricane, UT 84737

When you receive your inventory shipment from Paparazzi, you have three (3) days to look it over and notify them if anything is broken and not repairable.

Most items are repairable, simply by squeezing shut a jump ring (these are the small, circular rings used in most jewelry making processes).

**Does Paparazzi Withhold Taxes?**

No. You are solely responsible for reporting the income you make from your Paparazzi business. You will receive a 1099 or similar form from Paparazzi at the end of the year to assist you with your tax filing only if you have received $600+ in profit/commission from Paparazzi directly.

\* \* \* Make sure to keep track of ALL your expenses: mileage, food, postage, office supplies, etc. Even the cost of the inventory you purchase! These are important costs of doing business and as a Consultant, you will own your own business. If you run your business from your home, you also have expenses associated with you home allowable as well. Consultant a tax expert and be sure to take advantage of all the tax deductions you are legally allowed! \* \* \*

**Do I Need A Vendors License?**

These laws vary by municipality. Your local municipality may or may not require it, so it is a good idea to check with your local government.

However, when you are signing up for an event, you will sign up under your name and Paparazzi Accessories as the company. As a consultant, you are permitted to use Paparazzi's Tax ID number to register for any events. To get the Tax ID number for your state, call Paparazzi's corporate office to have it emailed to you.

**As a Consultant, how much money can I make?**

Consultants order all jewelry and accessories for $2.75/per adult item, which you sell for $5.00 each. The Starlet Shimmer items are in sets of 10 for $5.00, which you sell for $1.00 each. You earn a 45% PROFIT off each adult accessory you sell and 50% on the children’s pieces. You can also earn commissions from your team members and their down line; 5% commission is earned from each consultant until you have 3 active, then you will start earning 10% commission for every jewelry order they place with Paparazzi. If they sign up consultants too, you earn 5% of their orders as well. As you advance in rank you are eligible for even more commissions. Read the “Compensation Plan” for more details.

*Here is an idea of what you can make in COMMISSIONS ALONE each month, not including the 45% profit:*

**Director:** $100 – $300

**Premier Director:** $300 – $1,000

**Executive Director**- estimated at $1000-2000

**Producer:** $1,000 – $3,000

**Premier Producer** – estimated $2-3000

**Executive Producer:** $3,500 – $7,000

**Fashionista**: $5,000 – $13,000

**A-Lister:** $13,000 – $19,000

**Maven A-Lister:** $19,000 – $30,000

**Jet-Setter:** $25,000 – $40,000

**Maintaining Consultant Status:**

Order at least 200 PV (100 pieces) of inventory within the previous 12 consecutive calendar months.

You do NOT have to order every month. However, to be considered “ACTIVE” and eligible for commissions from your down line, you must purchase at least 50 PV (25 pieces or 5 packs) per month, but it’s not required. (25 pieces = $68.75) If, for some reason, you couldn’t order a particular month you won’t lose your team members, unless it’s been over a year.

**How much does it cost to become a Paparazzi Accessories Consultant?**

Paparazzi has 3 amazing starter kits to choose! Each of these Kits contain marketing materials, the hottest new accessories, and displays that will make your $5 bling look like a million bucks!!!

• **$99 Starter Kit:** Includes 35 pieces of jewelry (no hair accessories), marketing tools, and a necklace bust display. **Retail value of $175**

• **$299 Starter Kit:** Includes 120 pieces of jewelry, marketing tools, a necklace bust display, and a ring display. **Retail value of $600**

• **$499 Starter Kit:** Includes 200 pieces of jewelry, marketing tools, a full set of jewelry displays (necklace bust, ring display, bracelet display, and earring display), and a **FREE TICKET TO CONVENTION!** **Retail value of $1100.** (Best Kit Ever!)

**Can I Choose the Items I get in my Starter Kit?**

No, not at this time. Each Starter Kit contains a vast array of specially selected items including pieces exclusive ONLY to the starter kits. You'll get many different styles in order to give you a variety of items for your customer to choose from, and for you to become familiar with the different styles.

**How Much is Shipping?**

When you order your inventory from Paparazzi, you will have a flat rate shipping fee of just $5.95 on orders that are less than $100 (before taxes). No per item fees, no weight-based shipping - just a flat $5.95. AND If you order $100 or more is FREE SHIPPING!

**When Will I Receive My Shipment from Paparazzi?**

This all depends on where you are located in the U.S (or Peurto Rico). Packages are sent via UPS or USPS. On the east coast, it seems to take an average of 5 business days to receive shipments. The closer you are to the headquarters in Utah, the less the transit time will be and vice versa.

**How do I sign up?**

Go to the website of the person who you been talking to http://www.paparazziaccessories.com/\_\_\_\_\_\_\_ and click on “Business Opportunities”, then “Sign up now” at the top, or scroll to the bottom and click on “Learn How to Become a Consultant”. Keep in mind that any option you choose is a good one! After you join, you will immediately have your own ID # and have access to your back office. You will immediately be able to share your free website with anyone that would like to begin ordering right away.